



# Prequalification Statement

**Parent Company:** Pacific Coast Building Services, Inc. (PCBS)  
**Legal Name of Firm:** Alcal Specialty Contracting, Inc.  
**Address:** 946 North Market Blvd., Sacramento, CA 95834  
**Type of Business:** Roofing, Waterproofing, Insulation, Garage Door, Fire Stopping & Fireproofing  
 State of Nevada  
**Incorporated:** 3/28/2001  
 Began as dba of Pacific Coast Building Products, Inc., in 1971 – Incorporated & operated separately as Alcal Specialty Contracting, Inc. since 2002\*  
**Alcal:**  
**Tax & Other Registration ID's:**

FEIN 68-0526024			
ID	C210641	CA Secretary of State Entity #	C2344108
WA	604-004-379	CA Sales	SR Z CHA 100-168147
AZ	20221712	CA Payroll	172-8898-6
UT	Pending	NV	1002328845
CO	20161783339	TX	0802599495
DIR	1000000315	SAM	128751281/54BM6
Parent Company of PCBS FEIN for W-9 Purposes Only: 94-6103555			

## Contractors Licenses:

State	Number	Classification	Exp	Trades
CA	815286	B, C2, C39, C61/D24, C61/D28, C35, C61/D34	11/30/2018	INSULATION, ROOFING, METAL PRODUCTS, GARAGE DOORS, LATHING & PLASTERING, PREFABRICATED EQUIPMENT
NV	71451	C3D	7/31/2018	OVERHEAD DOORS
NV	55201	C15C	12/31/2018	INSULATION
NV	75616	C13	1/31/2019	USING SHEET METAL
AZ	ROC255025	K-40	4/30/2019	DUAL INSULATION
AZ	ROC254568	C-7R	4/30/2019	DOORS, GATES, WINDOWS AND ACCESSORIES
AZ	ROC255280	K-05	5/31/2019	DUAL GARAGE DOORS
AZ	ROC287220	L-45	10/31/2019	SHEET METAL (Commercial)
AZ	ROC288854	C-45	12/31/2019	SHEET METAL (Residential)
HI	C-24089	C42, C55, C01	9/30/2018	ROOFING, INSULATION
OR	223630	RGC, CGC2	11/29/2020	INSULATION

## Officers:

Darren Morris, President      Art Gardner, Executive Vice President  
 Bob Colla, Vice President      Bill Giordanengo, Vice President  
 Perminder Kooner, CFO & Secretary

946 N. Market Blvd.  
 Sacramento, CA 95834  
 (916) 929-3100

**Bank References:** Bank of America  
 555 Capitol Mall, Ste 150, Sacramento, CA 95814  
**Rep:** Kim Preston (P) 916- 326-3118 (F) 916-326-3177  
 All Credit Inquiries MUST be faxed

**Dunn & Bradstreet:** 12-875-1281; Rating 4A1a

**Years in Business:** 47\*  
 Ever failed to complete any work awarded? NO  
 Minority, Woman or Small Business Enterprise? NO

## Historical Revenue:

- Fiscal Year 2018: \$214,444,000
- Fiscal Year 2017: \$168,048,000
- Fiscal Year 2016: \$140,514,000
- Fiscal Year 2015: \$130,173,000
- Fiscal Year 2014: \$112,048,000

## Experience Modification Rating:

**State of CA:** 2017: 0.91, 2016: 0.93, 2015: 0.79, 2014: 0.84, 2013: 0.89  
**All Other States:** 2017: 0.76, 2016: 0.83, 2015: 0.79, 2014: 0.74, 2013: 0.77

**Financial Statements:** CPA Firm: CliftonLarsonAllen, LLP

**CPA:** Mary M. Short (916) 784-7800

## Bonding Agency:

USI Insurance Services  
**Agent:** David Weise (916) 883-0577

**Bond Rate:** \$5.50/\$1,000

**Insurance Broker:** Willis Insurance Services of CA, Inc.

**General Liability Insurance:** United Specialty Insurance Company

**Auto Liability Ins. Companies:** National Union Fire Insurance Co. of Pittsburgh PA

**Workman's Compensation Insurance Company:** Safety National Casualty Corp.

**General Liability:** \$1,000,000/occurrence, \$2,000,000/aggregate

## Union Affiliations:

- District Council 16 – Glazier's Union
- Northern California Carpenters Regional Council
- Southwest Regional Council of Carpenters – So Cal & Nevada
- United Union of Roofers, Waterproofers and Allied Workers – No Cal Roofers (Locals 40, 81 & 95)
- United Union of Roofers, Waterproofers and Allied Workers – So Cal Roofers (Locals 36 & 220)
- United Union of Roofers, Waterproofers and Allied Workers – Hawaii Roofers (Local 221)
- Operative Plasterers' and Cement Masons' International Association of the United States and Canada, AFL-CIO (Local 300)

## Trade References:

ABC Supply Co., Inc.: Credit Dept., 1 ABC Parkway, Beloit, WI 53511 – (608) 362-0383 Fax Inquiries  
 Owens Corning: Mike Bankhead, One Owens Corning Parkway, Toledo, OH 43659 – (419) 248-6852  
 Clopay: Steve Briones, 1500 National Drive, Ste E, Sacramento, CA 95834 – (916) 200-6149

## General Contractor References:

DPR Construction: Steve Spence, 1450 Veterans Blvd., Redwood City, CA 94063 – (650) 474-1450  
 Roebelen Construction: Rob McLean, 1241 Hawks Flight Ct., El Dorado Hills, CA 95762 – (916) 939-4000  
 Lathrop Construction: Anthony D'Amante, 4001 Park Road, Benicia, CA 94510 – (707) 746-8000