



# Prequalification Statement

**Parent Company:**  
**Legal Name of Firm: Address:**  
**Type of Business: Incorporated:**

Pacific Coast Building Services, Inc. (PCBS)  
 Alcal Specialty Contracting, Inc.  
 946 North Market Blvd., Sacramento, CA 95834  
 Roofing, Waterproofing, Insulation, Garage Door, Fire Stopping & Fireproofing  
 State of Nevada 3/28/2001  
 Began as dba of Pacific Coast Building Products, Inc., in 1971 – Incorporated & operated separately as Alcal Specialty Contracting, Inc. since 2002\*

**Tax & Other Registration ID's:**

FEIN 68-0526024			
WA	604-004-379	CA Sales	SR Z CHA 100-168147
AZ	20221712	CA Payroll	172-8898-6
UT	Pending	NV	1002328845
CO	20161783339	TX	0802599495
DIR	1000000315	SAM	128751281/54BM6
Parent Company of PCBS FEIN for W-9 Purposes Only: 94-6103555			

**Contractors Licenses:**

State	Number	Classification	Expiration	Trades
CA	815286	B, C2, C39, C61/D24, C61/D28, C35, C61/D34, C61/D21	11/30/2024	INSULATION, ROOFING, METAL PRODUCTS, GARAGE DOORS, LATHING & PLASTERING, PREFABRICATED EQUIPMENT, MACHINERY & PUMPS (DOCK LEVELERS)
NV	71451	C3D	7/31/2024	OVERHEAD DOORS
NV	55201	C15C	12/31/2024	INSULATION
NV	75616	C13	1/31/2025	USING SHEET METAL
AZ	ROC255025	K-40	4/30/2023	DUAL INSULATION
AZ	ROC255280	K-05	5/31/2023	DUAL GARAGE DOORS
AZ	ROC287220	L-45	10/31/2023	SHEET METAL (Commercial)
AZ	ROC288854	C-45	12/31/2023	SHEET METAL (Residential)
HI	C-24089	C42, C55, C01	9/30/2024	ROOFING, INSULATION
ID	RCE-42720	Registered Contractor Entity	8/15/2023	Registered Contractor Entity
OR	223630	General	11/29/2024	Commercial General Contractor, Level 2 Residential General Contractor
WA	ALCALSC844NZ	General	6/27/2024	General Contractor
UT	11549832-5501	\$270, \$220	11/30/2023	Drywall, Paint, and Plastering / Carpentry and Flooring Qualifier
CO		Contractor	4/30/2024	General Contractor (Town of Vail)
TX	21-000180	Builder (Commercial)	11/17/2023	General Contractor (City of Wilmer)
TX	21-000179	Builder (Residential)	11/17/2023	General Contractor (City of Wilmer)

**Officers:**

Tai Ai, President  
 Bob Colla, Vice President  
 Sonny Kooner, CFO & Secretary

Art Gardner, Executive Vice President  
 Bill Giordanengo, Vice President

946 N. Market Blvd. Sacramento, CA 95834  
 (916) 286 - 5700

**Bank References:** Bank of America  
 555 Capitol Mall, Ste 150, Sacramento, CA 95814  
**Rep:** Kim Preston (P) 916-326-3118 (F) 916-326-3177  
 All Credit Inquiries MUST be faxed

**Dunn & Bradstreet:** 12-875-1281; Rating 33BZ  
**CAGE Code:** 54BM6

**Years in Business:** 52  
 Ever failed to complete any work awarded? NO  
 Minorily, Woman or Small Business Enterprise? NO

**Historical Revenue:**

- Fiscal Year 2022: \$165,424,000
- Fiscal Year 2021: \$170,585,000
- Fiscal Year 2020: \$174,046,000
- Fiscal Year 2019: \$189,221,810
- Fiscal Year 2018: \$214,444,000

**Experience Modification Rating:**  
**State of CA:** 2022: 0.88, 2021: 0.94, 2020: 0.87, 2019: 0.71, 2018: 0.84, 2017: 0.84  
**All States:** 2022: 0.88, 2021: 0.95, 2020: 0.87, 2019: 0.77, 2018: 0.75, 2017: 0.76  
**Financial Statements:** CPA Firm: Moss Adams, LLP  
**CPA:** Mary M. Short (916) 784-7800

**Bonding Agency:** USI Insurance Services  
**Agent:** David Weise (916) 883-0577

**Bonding Credit Limit:** \$25,000,000  
**Bond Rate:** \$5.50/\$1,000

**Insurance Broker:** Willis Insurance Services of CA, Inc.

**General Liability Insurance:** Liberty Surplus Insurance of CA, Inc.

**Auto Liability Ins. Companies:** Safety National Casualty Corp.

**Workman's Compensation Insurance Company:** Safety National Casualty Corp.

**General Liability:** \$1,000,000/occurrence, \$2,000,000/aggregate

**Union Affiliations:**

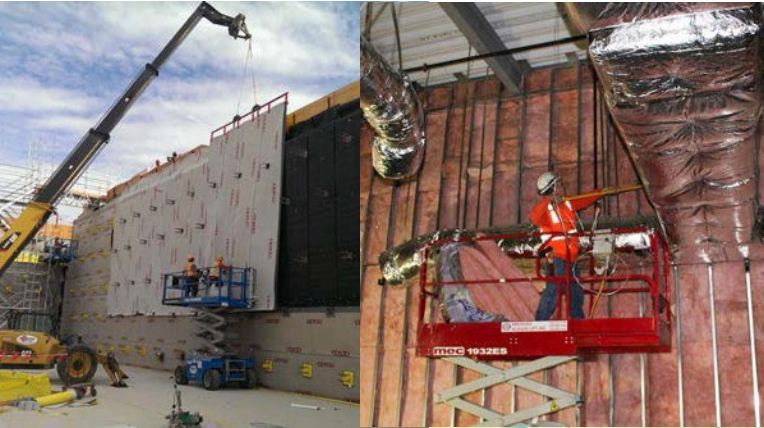
- Northern California Carpenters Regional Council
- Southwest Regional Council of Carpenters –So Cal & Nevada
- United Union of Roofers, Waterproofers and Allied Workers – No Cal Roofers (Locals 40, 81 & 95)
- United Union of Roofers, Waterproofers and Allied Workers – So Cal Roofers (Locals 36 & 220)
- United Union of Roofers, Waterproofers and Allied Workers – Hawaii Roofers (Local 221)
- Operative Plasterers' and Cement Masons' International Association of the United States and Canada, AFL-CIO (Local 300)

**Trade References:**

Beacon Roofing Supply Company: Michele Biehl, 1588 Doolittle Drive, San Leandro, CA 94577 – (510-568-9670)  
 Fax Inquiries OR email MBiehl@Beacn.Com  
 Owens Corning: Samir Baroudi, One Owens Corning Parkway, Toledo, OH 43659 – (419) 248-7833 Fax Inquiries,  
 please email: [CreditRef@owenscorning.com](mailto:CreditRef@owenscorning.com)  
 Clapay: Steve Briones, 1500 National Drive, Ste E, Sacramento, CA 95834 – (916) 200-6149

**General Contractor References:**

DPR Construction: Ray Trebino, 945 Front Street, San Francisco, CA 94111 – (415) 782 - 3700  
 Roebbelen Construction: Rob McLean, 1241 Hawks Flight Ct., El Dorado Hills, CA 95762 – (916) 939-4000  
 Lathrop Construction: Anthony D'Amante, 4001 Park Road, Benicia, CA 94510 – (707) 746-8000



Alcal is a specialty contractor that has successfully operated in multiple states since 1971. We are proud to be part of the Pacific Coast Building Product family of companies founded by Fred Anderson in 1953 as a lumber yard.

We are proud to be chosen to work on a wide range of job sites for local, regional and national contractors. Commercial projects range from the newest high tech headquarters, to universities, hospitals, corporate campuses, sports stadiums and entertainment venues. Residential projects focus on comfort and energy efficiency for custom and tract homebuilders, existing building retrofit projects for government agencies, and energy upgrades for older homes.

Alcal sells and installs the highest quality products in the construction industry. We have strong relationships with leading suppliers and our teams are committed to doing the job right the first time.

**Alcal Locations**

**Arizona**  
**LIC#ROC255025,**  
**ROC254568, ROC255280,**  
**ROC287220, ROC288854**

1246 E Broadway Rd  
 Phoenix, AZ 85040  
 P: (480) 606-1500  
 F: (480) 705-0048

**California**  
**LIC#815286**

42950 Osgood Rd.  
 Fremont, CA 94539  
 P: (510) 477-9380  
 F: (510) 477-9786

2647 N. Weber Ave.  
 Fresno, CA 93705  
 P: (559) 233-1274  
 F: (559) 233-1744

6205 Engle Way  
 Gilroy, CA 95020  
 P: (831) 393-2888

4201 Sierra Point Dr.  
 Sacramento, CA 95834  
 P: (916) 929-3100  
 F: (916) 929-4080

879 N. Wright Rd.  
 Santa Rosa, CA 95407  
 P: (707) 544-4270  
 F: (707) 579-2557

3965 N. Wilcox Rd.  
 Stockton, CA 95215  
 P: (209) 931-6815  
 F: (209) 931-5473

4587-89 Firestone  
 Blvd. South Gate, CA 90280  
 P: (323) 923-3420  
 F: (562) 445-4147

**Colorado**  
**LIC# 223630**

5952 North Broadway St  
 Denver, CO 80216  
 P: (719) 439-0442

**Hawaii**  
**LIC#C-24089**

91-446 Komohana St., Bldg  
 B, Units A, B, C & D Kapolei  
 HI, 96707  
 P: (808) 682-5222  
 F: (808) 682-5064

**Nevada**  
**LIC#55201, 71451, 75616**

3555 West Oquendo Rd.  
 Las Vegas, NV 89118  
 P: (702) 382-8457  
 F: (702) 382-8459

650 Spice Island Drive  
 Sparks, NV 89431  
 P: (775) 356-9112  
 F: (775) 356-4857

**Washington**  
**LIC#ALCALSC844NZ**

8531 S. 222nd St.  
 Kent, WA 98031  
 P: (206) 209-2858